

EXPECT
BETTER



May 8, 2020

Stacey Brustein
Fairway Mortgage

Persephone Galambos
1580 Holcomb Bridge Rd
Suite 26
Roswell, Georgia 30076
Cell 404-429-6695

Dear Stacey,

I wanted to take a moment to express my sincere gratitude to you and to let you know that I had a client that called me soon after speaking with you. She made the point of saying that you are amazing! She felt that you provided her with the best options and really looked after her best interest.

It is invaluable to me that my clients are able to speak with someone they can trust and who provides a variety of products to make sure they have the best possible options available when dealing with one of the largest purchases of their lifetime. I know that every time I send someone to you for information about a mortgage that they will get the best advice on the products that will work for their specific situation. They will have access to a variety of options, some of the best rates in the industry and some of the lowest fees in the industry.

Thank you for giving all of my clients peace of mind that they will be able to accomplish their real estate goals. I know that if you are able to get them pre-approved that they have the best chance at getting a mortgage. I also know that you will be honest with them if they need to work on some of their finances and/or credit prior to looking for a home. If they don't qualify for a mortgage the first time they speak with you, you provide them with the positive information about action steps that they can take to ensure approval and when may be a good time to relook at obtaining a mortgage. This provides even more credibility for both of us and prevents buyers from wasting money on inspections and appraisals if they are unable to get a loan.

Thank you for giving my clients peace of mind in the buying process. Thank you for looking out for them every step of the way. Thank you for keeping everyone up-to-date on what is needed for a loan and where the buyer's are in the loan process so that they make sure to meet all their contract obligations.

Sincerely,

A handwritten signature in black ink that reads "Persephone C Galambos".

Persephone Galambos

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Homes
and Gardens.
REAL ESTATE

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